

Message Text

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PAGE 01 NAIROB 01255 111441Z

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ACTION AF-06

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R 111321Z FEB 75
FM AMEMBASSY NAIROBI
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UNCLAS NAIROBI 1255

E.O. 11652: N/A
TAGS: BFOL, KE
SUBJ: WTDR-KISUMU COTTON MILLS LIMITED

REF: USDOC 00746

1. P.O. BOX 47, PAMBA ROAD, KISUMU. CABLE "KICOM KISUMU",
TELEX 31132. PHONE 2331.
MR. K.M. THANAWALLA, DEPUTY GENERAL MANAGER.

2. LARGE FIRM INCORPORATED IN KENYA IN 1965. AUTHORIZED
CAPITAL OF \$2,400,000 WITH PAID UP CAPITAL OF \$1,575,000.
EMPLOYEES 1158. ANNUAL VOLUME OF BUSINESS OVER \$6
MILLION DOLLARS. THE COMPANY RANKS AMONG THE BEST KNOWN
FIRMS ENGAGED IN COTTON MILLING AND MANUFACTURING OF
TEXTILE GOODS IN KENYA AND IS SPONSORED BY D.M. KHATAU
AND R.M. GOCULDAS, CHAIRMAN AND DIRECTOR RESPECTIVELY OF
KHATAU MAKANJI SPINNING AND WEAVING COMPANY LIMITED,
REPORTEDLY A VERY LARGE AND OLD ESTABLISHED COMPANY IN
BOMBAY, INDIA. THE COMPANY IMPORTS MAN-MADE FIBRE
TEXTILE MACHINERY, SPARES, COLORS AND CHEMICALS FOR
ITS FACTORY IN KENYA. SELL IN KENYA, TANZANIA,
UGANDA AND MALAYSIA.

3. FINANCIAL REFERENCE; THE STANDARD BANK LIMITED, P.O.
BOX 354, KISUMU. TRADE REFERENCE: BARBER & COLMAN,
ROCKFORD, ILLINOIS.

4. FOREIGN FIRMS REPRESENTED: NONE.
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5. HEAD OFFICE AND FACTORY OF THE COMPANY ARE ON PAMBA ROAD, KISUMU, 200 MILES WEST OF NAIROBI WITH A BRANCH OFFICE IN NAIROBI. THE COMPANY IS WELL ESTABLISHED IN KENYA MARKET AND HAS EXCELLENT COMMERCIAL REPUTATION. ITS SALES RECORD IS VERY GOOD. COMPANY'S MANAGEMENT REPORTED TO BE RELIABLE. LOCAL BANK REPORTS FAVORABLE. RECOMMENDED AS TRADE CONTACT FOR U.S. FIRMS.

6. 02/75
MARSHALL

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